



BIG-BOX RETAIL

WE SPEAK POS SYSTEMS

Success with Large Retailer

- ▶ **842** retail locations in 6 months
- ▶ **4,352** registers & pin pads
- ▶ **1,684** servers
- ▶ **18,969** items shipped

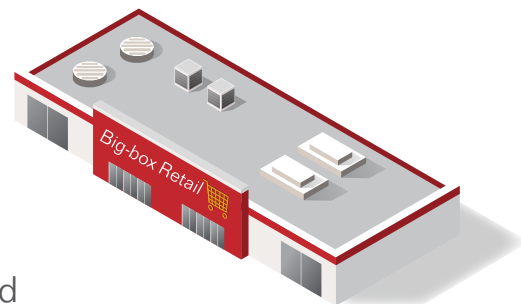
WE SPEAK CARE

"The entire team did an amazing job of understanding our specific needs. Working with them was like having an extension of our team. They were true partners."

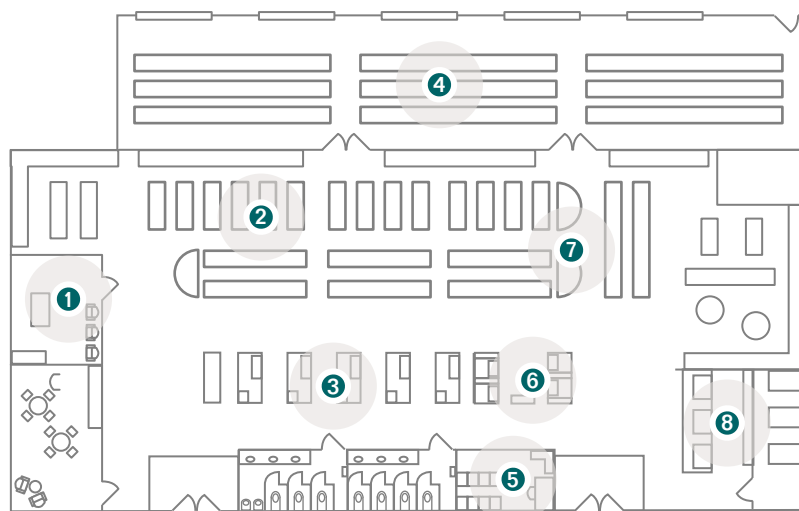
- Current Client

Stand out on the technology shelf

Customers expect a personalized experience and technology plays a significant role in how that comes to life. Bailiwick has the expertise to help you deliver brand consistency, optimize retail location efficiency, and meet higher customer expectations.



Visit bailiwick.com to see more information on how we serve the Big-box Retail industry.



1 LOSS PREVENTION

Protect your inventory, reputation and business by replacing end of life / analog equipment and adding new IP technology to existing systems.

- Security and surveillance technology
- Staging and configuration
- Monitoring and maintenance
- Device installation

2 ELECTRONIC SHELF LABELING

Have the ability to automatically adjust pricing by using a central control system / IoT platform and equipment.

- PC systems and monitors
- WiFi
- Cabling and electrical
- ESL installation

3 POINT OF SALE

Upgrade equipment and add digital tools for faster transactions, more security and shorter waiting times.

- POS systems and monitors
- PIN pads
- Help desk integration and support

4 STOCK ROOM / SHIPPING FROM STORE

Set aside additional space and have the right equipment to prepare, pack and ship orders.

- PC systems and monitors
- Printer and office equipment
- Scales and scanners

5 CONTROL ROOM / OFFICE

Manage legacy systems while keeping pace with wireless trends will help ensure a productive and safe working environment.

- SDWAN
- LAN/WAN equipment
- Printer and office equipment
- Refresh and installation

6 SELF CHECK-OUT

Open self check-out lanes to give your customers the ability to serve themselves and skip the long lines.

- POS systems and monitors
- PIN pads
- Printers and office equipment
- Digital screens and displays

7 CUSTOMER EXPERIENCE

Keep things inviting and running smoothly with modern, efficient solutions that satisfy your customer throughout their purchase experience.

- WiFi
- Music
- PC systems and monitors
- Digital screens and displays
- Mobile POS

8 CUSTOMER SERVICE AREA

Set yourself apart with an efficient guest services area for customer pick up and returns.

- POS Systems and monitors
- PIN pads
- Printer & office equipment
- Digital screens and displays
- WiFi

Explore more of our story at

Driven by service excellence and diligent care

Bailiwick is driven to discover personalized solutions that solve technology challenges. We take pride in simplifying the complex while helping you leverage technology to achieve your business goals.

- ✓ **Dedicated project management**
- ✓ **Thoughtful planning & design**
- ✓ **Scalable & nimble team**
- ✓ **Consultative partner**

We **thoughtfully assemble the right team** to **deliver customized solutions** based on your unique challenges and designs and **execute the right plan with care and precision**, regardless of project scale. Working as your **partner to deliver real business results**.

End-to-end approach

Gain the simplicity and ease of working with one partner on all systems, at all locations, every step of the way.

Planning & Design



Technology enables brand enhancing initiatives that are key to your growth and improved customer engagement. We help you get ahead of these changes with:

- Discovery - care filled understanding of your unique environment
- Trends - agnostic, independent review and recommendation of best match products
- Branch deployment planning and engineering

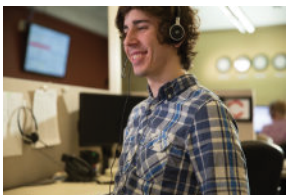
Installation



Updating technology for your brand with exceptional quality, consistency, timely delivery and nimble responses frees up time for you to focus on your business

- Configuration and kitting - every location gets the exact fit of products
- Integrated field services - cabling, electrical, equipment installations
- Deployment schedule creation and execution

Asset Management & Field Service Maintenance



Managing assets and monitoring systems consistently over time keeps your stores running efficiently and saves you resources

- Help desk services & ticketing integration
- Asset management
- Remote monitoring services



SUCCESS STORIES

BRINGING LOSS PREVENTION INTO FOCUS

Large Retailer

7,300 IP Cameras Installed

Solution:

- Project Management
- Site surveys
- Equipment installation
- Consolidation & configuration
- Customized monitoring and maintenance programs

Result:

- Higher quality footage** equals quicker ID of suspects
- Reduced operating costs** with consistency and streamlined process
- Future scalability** for easy system expansion

RESOLVING ISSUES WITH CONSISTENT AND RELIABLE SUPPORT

Home Improvement Retailer

9,000 Annual Service Calls
2,000 Stores and Distribution Centers

Solution:

- Hardware and wiring repairs
- Wireless surveys & heat maps
- Move/add/change work
- Program reporting

Result:

- Quick issue resolution** managed SLAs and service response times
- Operational efficiency** ability to depot and maintain equipment for easy replacement
- Trend reporting** predicts IT budgeting and future equipment needs

Explore more of our story at www.bailiwick.com/bigboxretail

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