



BAILIWICK

An ePlus Technology, Inc. Company



FINANCIAL

WE SPEAK MERGERS AND ACQUISITIONS

Success with large
financial institution:

- ▶ **543 branches**
retrofitted in 3 years
- ▶ **6,900 work**
area outlets
- ▶ **9,300**
network devices
- ▶ **15,600**
network devices
removed or moved

WE SPEAK CARE

"The entire
Bailiwick team did
an amazing job of
understanding our
specific needs.

**Working with
them was
like having
an extension
of our team.**

They were true
partners."

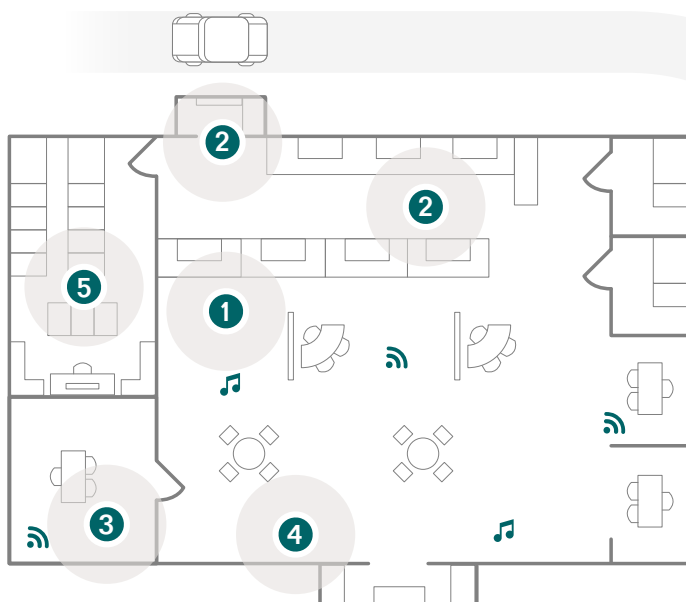
Current Client

Ready for IT solutions you can take to the bank?

Technology is transforming how
you serve customers. Bailiwick
has the expertise to help you
securely manage technologies,
meet higher customer
expectations and deliver brand
consistency across locations.



Visit bailiwick.com to see more information
on how we serve the financial industry.



1 GUEST & EMPLOYEE ENVIRONMENT

Keep things comfortable and
running smoothly with modern,
efficient solutions that satisfy
your customers and team.

- WiFi
- Music
- PC systems & monitors

2 TELLER LINE / NEW ACCOUNT OPENINGS AND LOANS

Upgrade and maintain
equipment and add digital
tools for faster transactions,
more accuracy and shorter
waiting times.

- PC systems & monitors
- PIN pads
- Printer & office equipment
- Help Desk integration and
end user support
- Thin client project
assistance

5 NETWORK ROOM

Manage legacy systems while
keeping pace with wireless
trends and becoming more
mobile-centric.

- SDWAN
- LAN/WAN equipment
- Security & Surveillance
Equipment
- Cabling
- NER/TER Audits and
Preventative maintenance

3 MERGERS & ACQUISITIONS

Let our experienced merger
and acquisition team guide the
budget and planning process
and expedite the time sensitive
branch transformations.

- Acquisition budget planning
- Project management
- Consolidation &
configuration
- Equipment installation
- Equipment disposition
& destruction

4 DIGITAL SIGNAGE & KIOSKS

Make the experience more
personal, promote products,
and give customers options for
exploring solutions.

- Free-standing & counter kiosks
- Digital screens & displays

Explore more of our story at bailiwick.com/financial



FINANCIAL

Driven by service excellence and diligent care

Bailiwick is driven to discover personalized solutions that solve technology challenges. We take pride in simplifying the complex while helping you leverage technology to achieve your business goals.

- ✓ **Dedicated project management**
- ✓ **Thoughtful planning & design**
- ✓ **Scalable & nimble team**
- ✓ **Consultative partner**

We **thoughtfully assemble the right team** to **deliver customized solutions** based on your unique challenges and **designs and execute the right plan with care and precision**, regardless of project scale.

Working as your **partner to deliver real business results.**

End-to-end approach

Gain the simplicity and ease of working with one partner on all systems, at all locations, every step of the way.

Planning & Design



Brand enhancing technology projects like SDWAN, wireless transformations, and mergers & acquisitions are key to your growth and end customer support. We help you get ahead of these changes with:

- Discovery - care filled understanding of your unique environment
- Trends - agnostic, independent review and recommendation of best match products
- Branch deployment planning

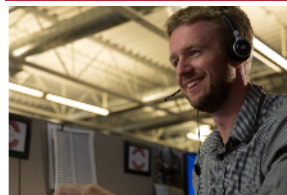
Installation



Updating technology for your brand with exceptional quality, consistency, timely delivery and nimble responses frees up time to focus on your business

- Configuration and kitting - every branch gets the exact fit of products
- Integrated field services - cabling, electrical, equipment installations
- Deployment schedule creation and execution

Asset Management & Field Service Maintenance



Managing assets and monitoring systems consistently over time keeps your sites running efficiently and saves you resources

- Help desk services & ticketing integration
- Asset management
- Remote monitoring services



SUCCESS STORIES

INTEGRATION OF ACQUIRED BRANCHES INTO ESTABLISHED IT SYSTEMS

Large National Financial Institution

99 Branches

Solution:

- Project Management
- Site surveys
- Equipment installation
- Consolidation & configuration

Result: **COMPLETION OF 99 SITES IN ONE NIGHT**

FULLY WIRELESS ENVIRONMENT & COMPLETE NETWORK REFRESH

Large Financial Services Provider

185 Corporate Locations in 35 states
990 Retail Locations in 20 states

Solution:

- Design services
- Network installation
- Wireless engineering services

Result: **ENHANCED CUSTOMER EXPERIENCE**
with wireless enabled speed of service

STRENGTHENED CORE TECHNOLOGY
infrastructure

Explore more of our story at www.bailiwick.com/financial

800-935-8840