



FINANCIAL

WE SPEAK MERGERS AND ACQUISITIONS

Success with large financial institution:

- ▶ **543 branches retrofitted in 3 years**
- ▶ **6,900 work area outlets**
- ▶ **9,300 network devices**
- ▶ **15,600 network devices removed or moved**

WE SPEAK CARE

"The entire Bailiwick team did an amazing job of understanding our specific needs.

Working with them was like having an extension of our team.

They were true partners."

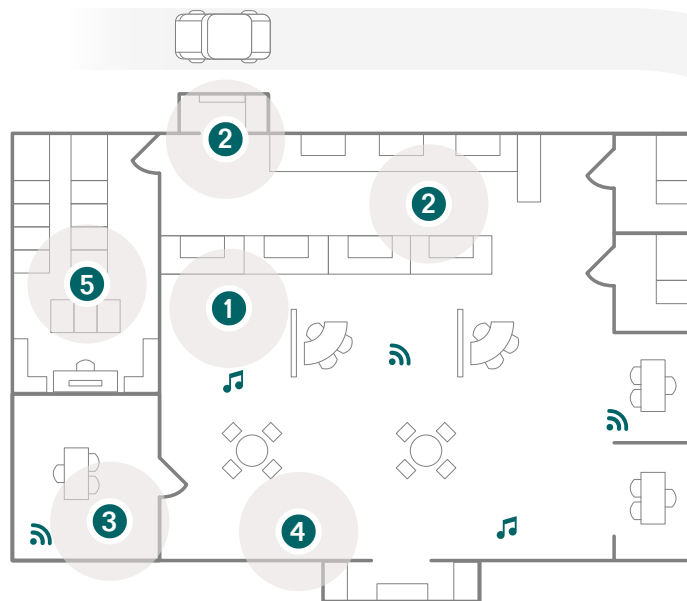
Current Client

Ready for IT solutions you can take to the bank?

Technology is transforming how you serve customers. Bailiwick has the expertise to help you securely manage technologies, meet higher customer expectations and deliver brand consistency across locations.



Visit bailiwick.com to see more information on how we serve the financial industry.



1 GUEST & EMPLOYEE ENVIRONMENT

Keep things comfortable and running smoothly with modern, efficient solutions that satisfy your customers and team.

- WiFi
- Music
- PC systems & monitors

2 TELLER LINE / NEW ACCOUNT OPENINGS AND LOANS

Upgrade and maintain equipment and add digital tools for faster transactions, more accuracy and shorter waiting times.

- PC systems & monitors
- PIN pads
- Printer & office equipment
- Help Desk integration and end user support
- Thin client project assistance

3 MERGERS & ACQUISITIONS

Let our experienced merger and acquisition team guide the budget and planning process and expedite the time sensitive branch transformations.

- Acquisition budget planning
- Project management
- Consolidation & configuration
- Equipment installation
- Equipment disposition & destruction

4 DIGITAL SIGNAGE & KIOSKS

Make the experience more personal, promote products, and give customers options for exploring solutions.

- Free-standing & counter kiosks
- Digital screens & displays

5 NETWORK ROOM

Manage legacy systems while keeping pace with wireless trends and becoming more mobile-centric.

- SDWAN
- LAN/WAN equipment
- Security & Surveillance Equipment
- Cabling
- NER/TER Audits and Preventative maintenance

Explore more of our story at bailiwick.com/financial



Driven by service excellence and diligent care

Bailiwick is driven to discover personalized solutions that solve technology challenges. We take pride in simplifying the complex while helping you leverage technology to achieve your business goals.

-  **Dedicated project management**
-  **Thoughtful planning & design**
-  **Scalable & nimble team**
-  **Consultative partner**

We **thoughtfully assemble the right team** to **deliver customized solutions** based on your unique challenges and **designs and execute the right plan with care and precision**, regardless of project scale.

Working as your **partner to deliver real business results.**

End-to-end approach

Gain the simplicity and ease of working with one partner on all systems, at all locations, every step of the way.



Planning & Design



Brand enhancing technology projects like SDWAN, wireless transformations, and mergers & acquisitions are key to your growth and end customer support. We help you get ahead of these changes with:

- Discovery - care filled understanding of your unique environment
- Trends - agnostic, independent review and recommendation of best match products
- Branch deployment planning

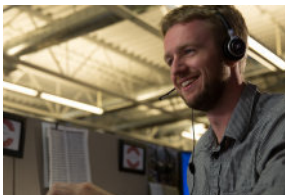
Installation



Updating technology for your brand with exceptional quality, consistency, timely delivery and nimble responses frees up time to focus on your business

- Configuration and kitting - every branch gets the exact fit of products
- Integrated field services - cabling, electrical, equipment installations
- Deployment schedule creation and execution

Asset Management & Field Service Maintenance



Managing assets and monitoring systems consistently over time keeps your sites running efficiently and saves you resources

- Help desk services & ticketing integration
- Asset management
- Remote monitoring services



SUCCESS STORIES

INTEGRATION OF ACQUIRED BRANCHES INTO ESTABLISHED IT SYSTEMS

Large National Financial Institution

99 Branches

- Solution:**
- Project Management
 - Site surveys
 - Equipment installation
 - Consolidation & configuration

Result: COMPLETION OF **99 SITES IN ONE NIGHT**

FULLY WIRELESS ENVIRONMENT & COMPLETE NETWORK REFRESH

Large Financial Services Provider

185 Corporate Locations in 35 states
990 Retail Locations in 20 states

- Solution:**
- Design services
 - Network installation
 - Wireless engineering services

Result: ENHANCED **CUSTOMER EXPERIENCE** with wireless enabled speed of service

STRENGTHENED CORE TECHNOLOGY infrastructure

Explore more of our story at www.bailiwick.com/financial

800-935-8840