

National Auto Parts Retailer Remodel Project Pilot

Project Overview:

Customer Industry: National Auto Parts Retailer
Project Name: Store Remodel - Pilot
Project Timeframe: One Month
Project Size: 5 Store Locations

Customer Business Requirement:

This customer was planning a major remodel of all locations chain wide. A pilot project was needed to test IT systems, to test installation procedures, and to complete a “proof of concept” to their data base.

Bailiwick Differentiator:

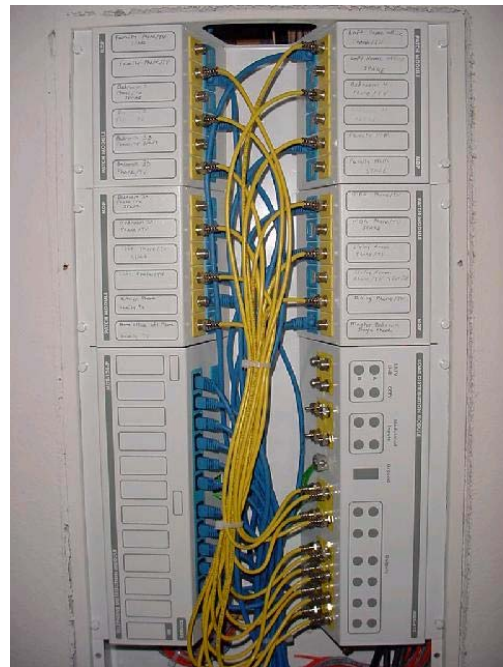
Bailiwick’s expertise and experience in rolling out technology platforms to multiple locations made Bailiwick the perfect partner for this pilot project. The customer was able to leverage Bailiwick’s knowledge and expertise to help turn their trials and tribulations during a pilot project into meaningful lessons learned. The knowledge gained was incorporated into system designs and installation procedures which proved invaluable during the wide scale rollout.

Project Services Overview:

Site Survey Services

A site survey was conducted by the Bailiwick technician approximately 30 days prior to the beginning of construction. The surveyor collected all information necessary for planning the cabling infrastructure build out. This included cable pathway determination, wall

penetration requirements, cable length measurements, NEC code requirements, fixture moves, plans for temporary cabling infrastructure during construction, and lift/ladder requirements.



Cabling Services

Bailiwick deployed skilled cabling technicians to run new cable, re-route cable, and where necessary to demo existing cable. Each store required nearly 100 new cable runs. Newly installed cables support phone, data, and audio/visual equipment and applications. All cables were installed to industry specifications and service loops were left coiled and labeled on de-commissioned cables for future use.

Equipment Installation Services

Bailiwick deployed technicians to install and test all equipment necessary for the remodel. This included a new POS system, workstations, router, wireless access points, printers, and handheld scanners.

Project Management

Bailiwick's project management service included:

- Scheduling of resources for onsite work.
- Escalation of issues discovered before, during, or after each installation event.
- Detailed installation manual for completing the project at each specific location.
- Oversight of cabling services to ensure all cables conform to industry standards, local and national building codes, and customer expectations.
- Oversight of equipment installation services to insure all devices were installed and tested to customer specifications.
- Status communication. This included weekly status meetings via conference call and a weekly status report.

Customer Contacts:

If you have a question about a specific project, please call Tom Heerman for more information. We will be happy to provide you with references and more details.

Bailiwick Data Systems: 1-800-935-8840.

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