

## *National Banking Chain ATM Cabling Conversion*

### Project Overview:

Customer Industry: Banking and Finance  
Project Name: ATM Rollout  
Project Timeframe: 11 Months  
Project Size: Approximately 300 sites

### Customer Business Requirement:

A change in telecommunications services forced the migration of approximately 300 off site ATMs to a new telecomm. To eliminate any downtime on the ATM, a cable run was installed at the demarcation point of the new provider.

### Bailiwick Differentiator:

Bailiwick's project management team was able to successfully complete the demarc extension under the most challenging situations. ATM locations included hospitals, colleges, grocery stores, and shopping malls. Difficulties with cable pathway locations, access, and security were mitigated through immediate contact with the appropriate bank contacts and building management.

### Project Services Overview:

#### **Cabling Services**

Bailiwick deployed a local technician to install the new Cat5e cable from the telecommunication demarcation point to the ATM. Bailiwick tested the new cable for compliance. Each installer completed check in and check out procedures with both the bank and Bailiwick.

#### **Project Management**

Bailiwick's project managers coordinated the following activities:

- Scheduling of resources for onsite work. This included the cabling technicians as well as a responsible party at the business where the ATM was located.
- Escalation contact for any issues discovered before, during, or after the installation.
- Resolution of any issues with the bank.
- Detailed instructions for completing the project at each specific location.
- Procurement of all materials required for the installation.
- Status reporting. This included weekly meetings via conference call and a weekly written status report.



### Customer Contacts:

If you have a question about a specific project, please call Bailiwick for more information. We will be happy to provide you with references and more details.

Bailiwick Data Systems  
800-935-8840